



PLANNING MAESTRO

Planning Maestro is a cloud-native platform that delivers a competitive advantage through the ability to easily budget, forecast financial performance, analyze results and share critical information across the business.



Modern FP&A for Manufacturing & Distribution

- ▶ Create detailed plans with various revenue streams based on key drivers - average selling price, volume, etc. and adjust forecasts solely by changing drivers
- ▶ Manage inventory levels such as raw materials, work in process, and finished good
- ▶ Calculate and analyze product costs by applying allocation bases such as labor hours, machine hours, production units, etc. to ensure accurate cost of sales/goods sold
- ▶ Conduct product and customer profitability analysis from multiple viewpoints, including divisions, product classes, account line-items, or customers
- ▶ Streamline planning by generating driver-based reports to analyze key business measures and metrics, such as dollars, units, gallons, volume, trucks, etc. and compare and analyze results to prior year outcomes
- ▶ Plan labor needs, incorporating overtime, premium and shift differentials for accurate costing and forecast headcount based on product hours derived from revenue
- ▶ Automatically consolidate data from multiple GLs, plants, divisions, and cost centers so operational managers can see their own financials to properly manage their divisions

LEADING MANUFACTURING & DISTRIBUTION CUSTOMERS INCLUDE:

- ▶ AJM Packaging
- ▶ Arawak Port Development
- ▶ Eckert & Ziegler Isotope Products, Inc.
- ▶ Premier Tooling Manufacturing, Inc.
- ▶ Price Family Vineyards & Estates
- ▶ Westinghouse Lighting Corporation

“Once the reports were set up as I wanted them, it just became a matter of connecting them and refreshing, and I get accurate numbers to share with the team, and we can all feel confident about them.”

— Shelly Golly, Controller, Price Family Vineyards